

## Brincat Anna at Parlament-MT

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**From:** Azzopardi Bryan A at MTA  
**Sent:** Friday, 24 April 2020 08:50  
**To:** Brincat Anna at Parlament-MT  
**Cc:** Gulia Gavin at MTA; Buttigieg Johann at MTA; Mizzi Ronald at MTCP; Vella Leslie at MTA  
**Subject:** RE: PAC meeting 29.04.20 and information requested.  
**Attachments:** VistaJet invoices 2016 - 2018.pdf

Good morning Ms. Brincat.

Attached please find copies of invoices. The rest of the information is being prepared by my colleagues.

Regards



**Bryan Azzopardi**

Financial Controller  
Finance  
**MALTA TOURISM AUTHORITY**

Email: [bryan.azzopardi@visitmalta.com](mailto:bryan.azzopardi@visitmalta.com)

Office: +356 22915300

Mobile: +

URL: <http://www.visitmalta.com>

Please read our Legal Notice: <http://emailpolicy.mta.gov.mt>

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**From:** Brincat Anna at Parlament-MT <anna.brincat@parlament.mt>  
**Sent:** Thursday, 23 April 2020 11:38  
**To:** Azzopardi Bryan A at MTA <bryan.a.azzopardi@visitmalta.com>  
**Cc:** beppefenechadami1@gmail.com; Bedingfield Glenn at Parlament-MT <glenn.bedingfield@parlament.mt>; Buttigieg Johann at MTA <johann.buttigieg@visitmalta.com>; Mizzi Ronald at MTCP <ronald.mizzi@gov.mt>  
**Subject:** Re: PAC meeting 29.04.20 and information requested.

Good morning Mr Azzopardi

Kindly see attached correspondence and acknowledge receipt.

Also, further to my email of the 16th March, allow me to remind you that during the last session, held on 11th March, the Committee requested that before the next meeting, which is scheduled for Wednesday 29th April, you submit the following information:

a) Details of the communications and marketing activities which VistaJet undertook to deliver as per clause 2.1 of the agreement of the 16th January 2016 between VistaJet and Malta marketing Limited;

- b) A copy of the Marketing Plan referred to in clause 2.2 of the agreement of the 16th January 2016 mentioned above;
- c) Records held by MTA and/or Malta Marketing Limited which shows evidence that obligation indicated in clause 2.4.1 of same agreement have been honoured by VistaJet;
- d) Quarterly invoices issued as per clause 4.1 of agreement TOGETHER with visuals, publications, social media coverage and reporting;
- e) Copy of articles and details of videos about the Maltese Islands uploaded on 'ipads of VistaJet aircrafts as per schedule attached to the above mentioned agreement;
- f) Details of articles promoted on programmes such as Bloomberg and CNBC as per Schedule mentioned above; and
- g) Interviews with Minister of Tourism and features to be made by 'Thomas Flohr', also as per Schedule mentioned above.

Regards

Anna Brincat

Clerk for

Public Accounts Committee

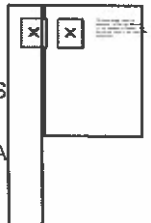
Environment and Development Planning Committee

National Audit Office Accounts Committee

t: +356 25596308 e: [anna.brincat@parlament.mt](mailto:anna.brincat@parlament.mt) | [www.parlament.mt](http://www.parlament.mt)

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HOUSE OF REPRESENTATIVES  
PARLIAMENT OF MALTA



FREEDOM SQUARE VALLETTA, MALTA

VistaJet Limited  
a VistaJet Group Company

VistaJet Limited, VistaJet Limited SkyParks Business Centre Malta International Airport, Luqa LQA 4000, MALTA.



CEO, Malta Tourism Authority  
Auberge Ditalie  
Triq Il-Merkanti  
Il-Belt Valletta  
VLT1170  
Malta

30 April 2016

## Invoice

Invoice Number: 20520161040

VIP-ID: 5233686

Marketing Event	Date	Value	Notes
Malta Press Conference	22 March 16	50,000	Launch and announcement of HQ to Malta with Minister Zammit Lewis. Forbes journalist flown in.
Rebranding of marketing material	01 April 16	100,000	Malta 'at centre' of VJ Map. Please see link sent
March iPad customer views	14-31 March 16	17,500	70
April iPad customer views	01-30 April 16	35,000	140 *final statistics delivered on quarterly basis

Subtotal: EUR 202,500.00  
0% VAT of 202,500 EUR 0.00  
Total Amount: EUR 202,500.00

Please transfer the total amount into our account all costs at your expense after receiving the invoice. Please NO cheque.

VistaJet Limited  
Bank: Bank of Valetta plc  
Address: Head Office, ST. VENERA, Malta  
Account Number: 40022069005  
BIC/SWIFT: VALLMTMT  
IBAN: MT14VALL22013000000040022069005



**PAYMENT AUTHORISATION FORM**

PL N<sup>o</sup> 076451

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*For distribution purposes only*

Supplier: Vistajet Ltd Creditor Account No. VIS231  
 Address: Shylock Business Centre MTA Luqa

**SECTION A: To be filled in by the Finance Department**

Invoice Date	Invoice Number	Posted	Nominal Account	Cost Centre	Dept.	Account Name	Amount Foreign	Local Equivalent
30/4/16	205201161040		4019	201	444		€ 202500	

Exchange Rate:

TOTAL € 202500

*For official use only*

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Payment Date	Cheque Number	Payment Amount	Bank Charges	Checked by Finance Exec.

**SECTION B: To be filled in by the Recipient of goods/services**

*When applicable please attach copy of: Purchase Order/Delivery Note/Goods Received Note/Copy of Correspondence/Tourist Guides Rest.Card*

Details & Remarks:

As per attached - Supporting documentation to follow.

JO FARUGIA CEO, NAC Recipient of Goods/Services	Approved	Division:	Date 12/7/16
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**SECTION C: To be completed by the authorised signatories**

Signatory A:

Signatory B:

VistaJet Limited  
a VistaJet Group Company

VistaJet Limited, VistaJet Limited SkyParks Business Centre Malta International Airport, Luqa LQA 4000, MALTA



CEO, Malta Tourism Authority  
Auberge D'Italie  
Triq Il-Merkanti  
Il-Belt Valletta  
VLT1170  
Malta

27 June 2016

## Invoice

Invoice Number: 20520161055

VIP-ID: 5233686

Marketing Event - May 2016	Value	Notes
iPad Customer Views	50,000	200
100th Aircraft CNBC Interview	50,000	
100th Aircraft Airticle in over 5 major publications	25,000	
The National article - Why private jets 'have to get away from the Hollywood image'	25,000	

Subtotal: EUR 150,000.00  
0% VAT of 150,000 EUR 0.00  
Total Amount: EUR 150,000.00

Please transfer the total amount into our account all costs at your expense  
after receiving the invoice. Please NO cheque.

VistaJet Limited  
Bank: Bank of Valetta plc  
Address: Head Office, ST. VENERA, Malta  
Account Number: 40022068983  
BIC/SWIFT: VALLMTMT  
IBAN: MT26VALL22013000000040022068983

VistaJet Limited, VistaJet Limited SkyParks Business Centre Malta International Airport, Luqa LQA 4000, MALTA,

Company Registration Number : C55231; VAT number : MT 20728332

Fax: +43 (0)662 640 200-420 | Sales T: +44 (0) 203 617 3105 | Finance T: +44 (0) 1252 526 645 | sales@vistajet.com | www.vistajet.com



**PAYMENT AUTHORISATION FORM**

PL N<sup>o</sup> 076452

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*For distribution purposes only*

Supplier: Vistajet Ltd Creditor Account No. VIS231  
 Address: Skypark Business Centre NTA Luqa.

**SECTION A: To be filled in by the Finance Department**

Invoice Date	Invoice Number	Posted	Nominal Account	Cost Centre	Dept.	Account Name	Amount Foreign	Local Equivalent
1/6/16	20520161055		4019	201	444		€ 150,000	

Exchange Rate:  TOTAL € 150,000

*For official use only*

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Payment Date	Cheque Number	Payment Amount	Bank Charges	Checked by Finance Exec.

**SECTION B: To be filled in by the Recipient of goods/services**  
 When applicable please attach copy of: Purchase Order/Delivery Note/Goods Received Note/Copy of Correspondence/Tourist Guides Rest.Card

etails & Remarks:  
As per attached invoice - supporting documentation to follow.

Recipient of Goods/Services: Jo. Farnugia  
 Approved: [Signature] Division:  Date: 12/7/2016

**SECTION C: To be completed by the authorised signatories**

Signatory A:  Signatory B:

VistaJet Limited  
a VistaJet Group Company

VistaJet Limited, VistaJet Limited SkyParks Business Centre Malta International Airport, Luqa LQA 4000, MALTA.



CEO, Malta Tourism Authority  
Auberge D'talie  
Triq Il-Merkanti  
Il-Belt Valletta  
VLT1170  
Malta

05 July 2016

## INVOICE

Invoice Number: 20520161056

VIP-ID: 5233686

Marketing Event - June 2016	Value	Notes
iPad Customer Views	56,250	
Aviation International News following Brexit	25,000	June 28th
50 Sky Shades interview: <a href="#">click here</a>	25,000	June 14th

Subtotal: EUR 106,250.00  
0% VAT on 106,250.00 EUR 0.00  
Total Amount: EUR 106,250.00

Please transfer the total amount into our account all costs at your expense  
after receiving the invoice. Please NO cheque.

VistaJet Limited  
Bank: Bank of Valetta plc  
Address: Head Office, ST. VENERA, Malta  
Account Number: 40022068983  
BIC/SWIFT: VALLMTMT  
IBAN: MT26VALL22013000000040022068983

VistaJet Limited, VistaJet Limited SkyParks Business Centre Malta International Airport, Luqa LQA 4000, MALTA.

Company Registration Number : C55231; VAT number : MT 20728332

Fax: +43 (0)662 640 200-420 | Sales T: +44 (0) 203 617 3106 | Finance T: +44 (0) 1252 526 645 | sales@vistajet.com | www.vistajet.com

VistaJet Limited  
a VistaJet Group Company

VistaJet Limited, VistaJet Limited SkyParks Business Centre Malta International Airport, Luqa LQA 4000, MALTA.



CEO, Malta Tourism Authority  
Auberge Ditalie  
Triq Il-Merkanti  
Il-Belt Valletta  
VLT1170  
Malta

31 December 2016

## INVOICE

Invoice Number: 20520161235

VIP-ID: 5233686

Marketing Event - July - December 2016	Value	Notes
Remaining balance to be billed to December 2016	1,041,250	

Subtotal: EUR 1,041,250.00  
0% VAT on 1,041,250.00 EUR 0.00  
Total Amount: EUR 1,041,250.00

Please transfer the total amount into our account all costs at your expense after receiving the invoice. Please NO cheque.

VistaJet Limited  
Bank: Bank of Valetta plc  
Address: Head Office, ST. VENERA, Malta  
Account Number: 40022068983  
BIC/SWIFT: VALLMTMT  
IBAN: MT26VALL22013000000040022068983

VistaJet Limited, VistaJet Limited SkyParks Business Centre Malta International Airport, Luqa LQA 4000, MALTA,  
Company Registration Number : C55231; VAT number : MT 20728332  
Fax: +43 (0)662 640 200-420 | Sales T: +44 (0) 203 617 3106 | Finance T: +44 (0) 1252 526 645 | sales@vistajet.com | www.vistajet.com



VistaJet Limited  
a VistaJet Group Company

VistaJet Limited, VistaJet Limited SkyParks Business Centre Malta International Airport, Luqa LQA 4000, MALTA.

VISTA JET

CEO, Malta Tourism Authority  
Auberge Ditalie  
Triq Il-Merkanti  
Il-Belt Valletta  
VLT1170  
Malta

01 March 2017

## INVOICE

Invoice Number: 021020171043

VIP-ID: 5233686

Marketing and Advertising Services  
Prepayment for 2017

Value  
1,500,000

Notes

NAC 021020171043

Subtotal: EUR 1,500,000.00

Total Amount: EUR 1,500,000.00

Please transfer the total amount into our account all costs at your expense  
after receiving the invoice. Please NO cheque.

VistaJet Limited  
Bank: Bank of Valetta plc  
Address: Head Office, ST. VENERA, Malta  
Account Number: 40022068983  
BIC/SWIFT: VALLMTMT  
IBAN: MT26VALL22013000000040022068983

VistaJet Limited, VistaJet Limited SkyParks Business Centre Malta International Airport, Luqa LQA 4000, MALTA,

Company Registration Number : C55231; VAT number : MT 20728332

Fax: +43 (0)662 640 200-420 | Sales T: +44 (0) 203 617 3106 | Finance T: +44 (0) 1252 526 645 | sales@vistajet.com | www.vistajet.com



**PAYMENT AUTHORISATION FORM**

PL N<sup>o</sup> 077983  
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Supplier: Vista Jet Creditor Account No. VIS231

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**SECTION A: To be filled in by the Finance Department**

Invoice Date	Invoice Number	Posted	Nominal Account	Cost Centre	Dept.	Account Name	Amount Foreign	Local Equivalent
01/03/17	0210207103	f	5021	100	205	MM Current Acc		€1,500,000

Exchange Rate: \_\_\_\_\_ TOTAL €1,500,000

*For official use only*

Payment Date	Cheque Number	Payment Amount	Bank Charges	Checked by Finance Exec.

**SECTION B: To be filled in by the Recipient of goods/services**

*When applicable please attach copy of: Purchase Order/Delivery Note/Goods Received Note/Copy of Correspondence/Tourist Guides Rest.Card*

**Details & Remarks:**

Marketing and Advertising Services - 2017  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Recipient of Goods/Services	Approved	Division:	Date <u>27/03/2017</u>
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**SECTION C: To be completed by the authorised signatories**

Signatory A: \_\_\_\_\_

Signatory B: \_\_\_\_\_



VISTAJET LIMITED

SkyParks Business Centre  
Malta International Airport  
LQA 4000 Malta

AOC M-017  
REG C55231  
VAT MT 20728332  
EORI MT20728332

TEL +356 2092 8000  
FAX +356 2092 8001  
malta@vistajet.com

MMC Ltd  
Smart City Ricasoli,  
SCM 1001, Kalkara  
Malta.

23 March 2018

## Invoice

Invoice: 021020181066

### Marketing & Advertising Services:

Prepayment for 2018 as per Agreement	EUR	1,500,000.00
	Subtotal: EUR	1,500,000.00
	0% VAT : EUR	0.00
	<b>Total Amount: EUR</b>	<b>1,500,000.00</b>

VistaJet Limited  
Bank of Valletta  
BIC/SWIFT: VALLMTMT  
Account number: 40024634674  
IBAN: MT83VALL22013000000040024634674



**PAYMENT AUTHORISATION FORM**

PL No 84784
POSTED

*For distribution purposes only*

Supplier: VISTAJET Creditor Account No. \_\_\_\_\_

Address: LUGA - GHPARUS

**SECTION A: To be filled in by the Finance Department**

Invoice Date	Invoice Number	Posted	Nominal Account	Cost Centre	Dept.	Account Name	Amount Foreign	Local Equivalent
03.02.2018	as attached						EUR 1,500,000.-	

Exchange Rate: \_\_\_\_\_

TOTAL: EUR 1,500,000.-

*For official use only*

_____	_____	_____	_____	_____
Payment Date	Cheque Number	Payment Amount	Bank Charges	Checked by Finance Exec.

**SECTION B: To be filled in by the Recipient of goods/services**

*When applicable please attach copy of: Purchase Order/Delivery Note/Goods Received Note/Copy of Correspondence/Tourist Guides Rest.Card*

**Details & Remarks:**

Marketing + Communications operations carried out by Vistajet during 2018 as per 3 year contract covering 2016-2018 between Vistajet Ltd and Malta Marketing Ltd on 16<sup>th</sup> Jun 2016.

		STRAT. DEV. Division:	22.03.2018 Date
Recipient of Goods/Services	Approved		

**SECTION C: To be completed by the authorised signatories**

Signatory A: \_\_\_\_\_

Signatory B: \_\_\_\_\_